

## INTRODUCING BROKER & AFFILIATE AGREEMENT

November 2025

### GENERAL PROVISIONS

This Introducing Broker Agreement ("Agreement") governs the relationship between the Introducing Broker or the Affiliate ("IB") and the Company (collectively "Parties"; individually "Party"). All interactions, relationships and co-operation between the IB and the Company shall be governed solely by this Agreement.

By becoming an Introducing Broker, the IB recognizes and accepts this Agreement. Should a situation arise that is not covered by this Agreement, the Company will resolve the matter on the basis of good faith and fair dealing, taking action consistent with industry practice where appropriate. The IB agrees that the Company's decision in such cases is final.

This agreement does not imply employment. The IB is not considered an agent of the Company, and the Company bears no responsibility for the IB's acts or omissions.

If an Introduced Customer notifies the Company that it wishes to be separated from the IB (an "Unaffiliated Customer"), the Company will cease payment of compensation to the IB for the Unaffiliated Customer as of the date of such notice. The IB shall have no further rights with respect to the Unaffiliated Customer.

Company reserves the right to not recognize a customer as referred by IB if the customer has not registered via the IB Referral Link or has not sent a confirmation email requesting to link their account with IB within 7 days of registration.

The most important rules that the customer should know before becoming active as an IB:

- ❖ A client or introduced client may request to change from one IB to another; however, the final decision rests with the Company and is at its discretion.
- ❖ The Company pays the IB Commission for the Client's trades, provided the Client was attracted by the IB.
- ❖ The IB Commission will be paid within 30 minutes of referral closed trades.
- ❖ A Valid Order is a trade that stays in the market at least 120 seconds and follows minimum pip value rules.
- ❖ The IB Commission will be determined by the IB Tier and the type of trading account the Client used for trading the relevant volumes.
- ❖ The IB Commission will be paid to the IB's Wallet in U.S. dollars only, regardless of the currencies of the accounts used by the IB's Clients. If the IB's Clients trade on accounts where the Fixed Rate option is applied, the IB's Commission will also be paid out in accordance with the rate applied.
- ❖ The IB Tier will be calculated on monthly basis automatically. The IB acknowledges that the change of the IB Tier is applied during the IB Commission payout time. No claims of "lost profit" will be accepted.

### CPA Plan Rules for IBs with a Net Deposit Below \$10,000

A new CPA compensation plan has been introduced for low-performance IBs. The conditions for qualifying clients and the payment structure are as follows:

- ❖ **Minimum First-Time Deposit (FTD):** The client's first deposit must be at least \$50.
- ❖ **Minimum Number of Trades:** The client must complete at least 5 trades.
- ❖ **Minimum Trade Duration:** Each trade must remain open for at least 3 minutes.
- ❖ **Minimum Number of Referrals for IB:** The IB must have at least 5 referred clients for this CPA plan to be active.
- ❖ **IB Compensation:** The IB will receive \$10 per qualified client who meets all the above requirements.

Note: The CPA amount is paid only once per client and is not recurring.

An IB Tier is a status determining the IB Commission value. The IB Tier table is as follows:

**Rare Plan:** A minimum of 10 active clients are required for each partner.

Account Type	Crypto & Stocks	Forex & Commodities	Metal & Index
<b>FIX ECN</b>	40% Spread	6 USD/Lot	8 USD/Lot
<b>EPIC</b>	40% of Commission	40% of Commission	40% of Commission
<b>Zero</b>	40% of Commission	40% of Commission	40% of Commission

**Epic Plan:** To qualify for this plan affiliate requires a minimum of 30 active traders.

Account Type	Crypto & Stocks	Forex & Commodities	Metal & Index
<b>FIX ECN</b>	60% of Spread	8 USD/Lot	12 USD/Lot
<b>EPIC</b>	60% of Commission	60% of Commission	60% of Commission
<b>Zero</b>	60% of Commission	60% of Commission	60% of Commission

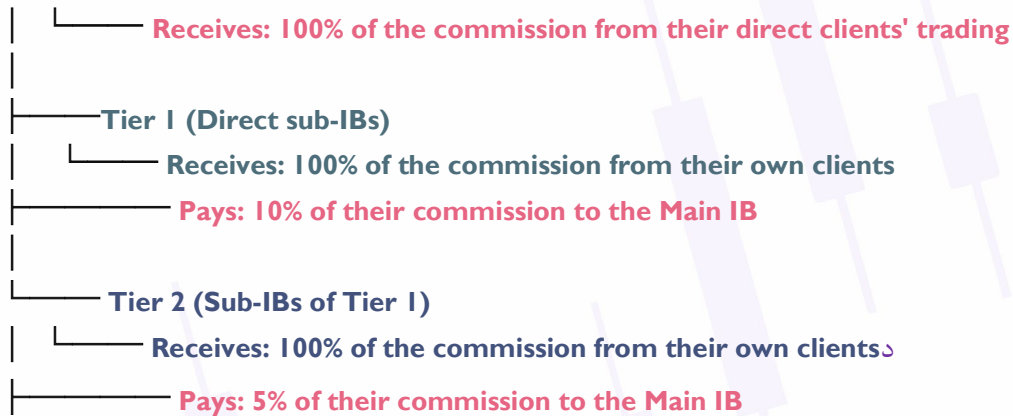
**Legendary Plan:** To qualify for this plan affiliate requires a minimum of 100 active traders.

Account Type	Crypto & Stocks	Forex & Commodities	Metal & Index
<b>FIX ECN</b>	80% of Spread	10 USD/Lot	15 USD/Lot
<b>EPIC</b>	80% of Commission	80% of Commission	80% of Commission
<b>Zero</b>	80% of Commission	80% of Commission	80% of Commission

## Tier Structure

At Epic Pips, the partnership program for Introducing Brokers (IB) is based on a tiered structure, designed to allow partners to earn sustainable and scalable income. This structure enables IBs to not only earn commissions from their direct clients, but also benefit from the trading activity of their sub-IBs.

### Main IB





## TERMS AND INTERPRETATION

**Client:** An individual or legal entity registered on the EPIC PIPS LTD (hereinafter referred to as 'Company') website.

**Introducing Broker, Affiliate, Partner (IB):** A Client whose application for IB status submitted via the Company's website was approved by the Company.

**Referral Link:** A special link to the Company's website containing a unique IB identifier, which is the main means of attracting and tracking Clients by the IB.

**IB ID:** IB's unique identification number.

**IB Commission or Rebate:** The amount payable by the Company to the IB for their clients' trading operations.

**IB Wallet:** A special account dedicated to transactions and money settlements, on which the IB Commission is credited.

**Active Client:** An active client is defined as an individual who, within a specified 30-day period, has made a minimum deposit of 30 USD, executed at least 0.1 standard lots in total trading volume, and completed a minimum of 5 valid trades in their live trading account.

**In-Active Client:** An inactive client is defined as an individual who, within a 30-day period, has not fully met the criteria required to be classified as an active client, including the minimum deposit amount, trading volume, or number of trades.

## OBLIGATIONS

The IB is entitled to do the following:

1. Promote the Company's services, website, promotions, special offers, and other related information.
2. Open profiles for Clients using the Referral Link.
3. Receive the IB Commission (rebate) for Client's trades.
4. Provide Clients with the Company's information, news releases, updates, or other related information.
5. Perform all activities in full compliance with applicable local and international legislation.
6. Inform the Company immediately of any interference with the IB's activities.
7. Use maximum effort to acquire Clients for the Company.
8. Maintain confidentiality regarding any information that expressly or implicitly concerns the Company and becomes available to the IB.
9. Notify the Company about all facts or circumstances that might lead to any potential risks to the Company if the IB becomes aware of them.
10. Inform Clients about the risks of Forex trading before opening a real account.
11. Inform each potential Client about the IB's status and privileges before entering into any agreements or relationships.
12. Immediately notify the Company of any changes in the IB's contact information.

## Company Rights

1. Provide the IB with all necessary assistance to fulfill the obligations set forth in the Agreement.
2. Pay out the IB Commission under the conditions of the Agreement.
3. Provide the full range of the Company's services, as stated in the Customer Agreement, to the Clients attracted by the IB.
4. Provide execution for the IB Clients' orders and corresponding calculations of the IB Commission due. However, the Company does not provide statements of Client transactions.
5. Monitor the IB's activities under the provisions of the Agreement.
6. Request a detailed report from the IB on their fulfillment of the provisions of the Agreement.
7. Void the Agreement if the IB fails to:
8. Attract 10 Active Clients with a cumulative 10 standard lot trade within 60 days.
9. Amend this Agreement at any time without the necessity of prior approval from the IB. The IB agrees and confirms that the Company is deemed to have duly notified the IB about such amendments by publishing the amended Agreement on its website.
10. Void the Agreement and cancel (partially or completely) the IB Commission if the IB uses fraudulent methods to acquire Clients. In such cases, all of the IB's Clients shall become direct Clients of the Company.
11. Cancel the IB Commission if the amount from a single Client exceeds 20% of the total IB commission.
12. Lower the IB Commission or exclude such Client from the IB's referral list if the Company's revenue received from the IB Clients' trading becomes less than or equal to the commission paid to the IB.

## IB RESTRICTIONS

The IB (Introducing Broker) is prohibited from engaging in the following activities:

1. Using any deceptive or fraudulent advertising to promote the Company's services.
2. Incorporating and/or using a legal entity containing the Company's name, branding, or other intellectual property.
3. Acting as the Company's representative
4. Using the Company's direct URL or the IB's referral link in any PPC systems (Google, Yahoo!, Live, or similar). It is also prohibited to redirect or attract customers to the Company's website by any other forced (fraudulent) means.
5. Assuming any responsibility on behalf of the Company or placing the Company under any obligations.
6. Opening real or demo accounts or registering with the Company's services on behalf of the Client, as well as saving, storing, or disclosing the Client's access credentials or any personal information.
7. Providing any advice to the Client regarding trading strategies, or in any other way influencing the Client's decisions. The Company shall not be liable for the consequences of such advice.

8. Publishing, participating in, or cooperating in publishing any materials in mass media; issuing any newsletters; or assisting in issuing or creating any content in newspapers, magazines, or other mass media, blogs, internet forums, social networks, or similar, which may expressly or implicitly harm the positive image of the Company.
9. Undertaking any commitments in the name of the Company or binding the Company with any commitments.
10. Providing any guarantees and/or promises, as well as making any statements regarding any pay-outs or agreements set forth by the Company.
11. If the IB's violation of this Agreement (including unauthorized actions or statements made by the IB) results in legal action(s) against the Company, the IB shall be held liable for all losses incurred by the Company. Losses shall include expenses the Company has incurred or will incur while restoring its rights and interests (real losses), as well as the revenue the Company would have earned under normal business conditions (lost profit), damage to property interests, or the Company's business reputation as a result of the IB's failure to fulfill its obligations. The IB has no right to dispute the amount the Company claims for damages.
12. If the IB violates the terms and conditions of the Agreement (fully or partially), the Company reserves the right to block the IB's trading accounts and Wallet and exclude Clients from the IB's Client list until the IB compensates for the losses the Company has suffered from the breach of the Agreement. The Company is entitled to cover losses inflicted by the IB with money payable to the IB under the IB Agreement and the Customer Agreement and its corresponding regulations.
13. The IB, the IB's relatives, or any other affiliated parties cannot act as the Clients of the IB. Should any data of the IB match the data of any Client (such as passport details, address, birth date, telephone number, email address, IP addresses, or similar), the Client's login shall be removed from the IB's Client list, and the IB Commission payout based on this Client's performance shall not be paid. User profiles that share the same IP address may be considered as one active profile. Should the IP address of the Client be the same as that of the IB, they may be considered affiliated, and the IB Commission payout for such a Client profile's performance shall not be paid. Such behaviour shall be deemed 'Auto-referral activity' or 'Bulk Registration.'
14. If the Client(s) file any complaints against the activities of the IB, the IB shall independently address all such complaints and shall indemnify and hold the Company harmless from any and all claims, injuries, damages, losses, or suits, including attorney fees, arising out of or in connection with such complaints.



## **CHANGE OF REFERRAL OR IB GROUP**

When an introduced customer (Client) communicates to the Company their desire to be unlinked from the IB (the "Unlinked Client"), the Company shall cease paying the IB any compensation related to the Unlinked Client from the date of such communication. The IB shall have no further rights regarding the Unlinked Client.

The Company reserves the right to not recognize any customer as introduced by the IB if:

1. The customer did not register through the IB Referral link or did not send a confirmation email requesting to link their account to the IB within 7 days of registration.
2. The customer already had a trading account with the Company or any Affiliate more than 10 days before being introduced to the Company by the IB.

The Company reserves the right to reject any potential customer who does not meet the criteria detailed in the Company's internal compliance procedures. The IB agrees that all new account applications must be approved by the Company in writing before trading can commence.

## **FORCE MAJEURE**

The Company may, in its reasonable opinion, determine that a Force Majeure Event exists. In such a case, the Company will take reasonable steps to inform the IB in due course. A Force Majeure Event includes, without limitation, any act, event, or occurrence such as Market Disruption, government actions, war, weapons of war, nuclear, radioactive, biological, chemical, biochemical or electromagnetic contamination, revolution, strikes, lock-outs, industrial action, fire, flood, natural disaster, explosion, unavoidable accidents, terrorist actions, failure of utility services, transport network failures, suspension or limitation of trading by any execution venue, or any breakdown or malfunction of telecommunications, settlement, or other equipment or systems.

If the Company determines that a Force Majeure Event exists, the Company may, without prior written notice and at any time, take or omit to take all such actions as it deems reasonably appropriate in these circumstances.

## **AMENDMENT & TERMINATION**

The IB acknowledges that the Company has the right to modify the terms of this Agreement, Addendum, and/or Appendix at any time, with a 7-business day written notice prior to such changes. Any amendments will become effective on the date specified in the notice.

The IB may terminate this Agreement by written notice at any time. The Company may terminate the Agreement by providing at least thirty (30) days written notice of termination unless circumstances necessitate a shorter notice period.



The Company may terminate this Agreement with immediate effect by giving written notice to the IB if:

1. The IB, or its principals, directors, officers, and managers are convicted of a crime or serious violation of law that affects their honesty and integrity.
2. The Company determines, in its sole discretion, that the IB has committed acts inconsistent with (i) the Company's Terms and Conditions, (ii) the material provisions of this Agreement, or (iii) fair, just, and equitable principles of trade.
3. The IB does not comply (whether wholly or partly) with this Agreement and other Company policies.

## **Minimum Price Movement (Minimum Pip Value)**

### **1. Definition**

The Minimum Pip Value (Minimum Price Movement) represents the minimum required distance between the opening and closing prices of a position for the trade to be considered valid for the Company's internal calculations, including rebates, promotions, or performance-based conditions. If the price movement is less than the required threshold, the trade will not be counted in the Company's internal calculations.

### **2. General Principle for Determining the Value**

Due to differences in spreads across instruments and varying market conditions, the Minimum Pip Value may differ for each symbol.

In general, the indicative Minimum Pip Value is calculated as a multiple of the instrument's typical spread:

Symbol	Indicative Minimum Pip Value
<b>Forex</b>	Approximately 2 times the normal spread
<b>Metals</b>	Approximately 2 times the normal spread
<b>Indices</b>	Approximately 2 times the normal spread
<b>Commodities</b>	Approximately 2 times the normal spread
<b>Crypto</b>	Approximately 3 times the normal spread
<b>Stocks</b>	Approximately 3 times the normal spread

These values are indicative only, and the exact amount may differ for each symbol.

### 3. Example – XAUUSD (Gold)

Typical spread for Gold: approximately 10–12 points

Minimum Pip Value for Metals: approximately  $2 \times$  spread

Indicative value: around **20 points**

This means that the difference between the opening and closing prices should generally be at least **20 points** for the trade to be considered valid for internal calculations.

### 4. Non-Binding and Variable Nature

These values are not fixed or mandatory and may vary depending on market conditions, liquidity, and price volatility.

The exact and up-to-date Minimum Pip Value for any instrument can only be obtained from the information officially provided by the Company or by contacting the support team.

### 5. Company Rights

The Company reserves the right, without prior notice, to:

Determine or amend the exact Minimum Pip Value for any symbol;

Apply, adjust, or waive the Minimum Pip Value requirements for specific promotions, account types, or trading conditions.

The complete list of symbols along with their indicative Minimum Pip Values and spreads can be accessed at the link below:

[Minimum Pip Value Table](#)